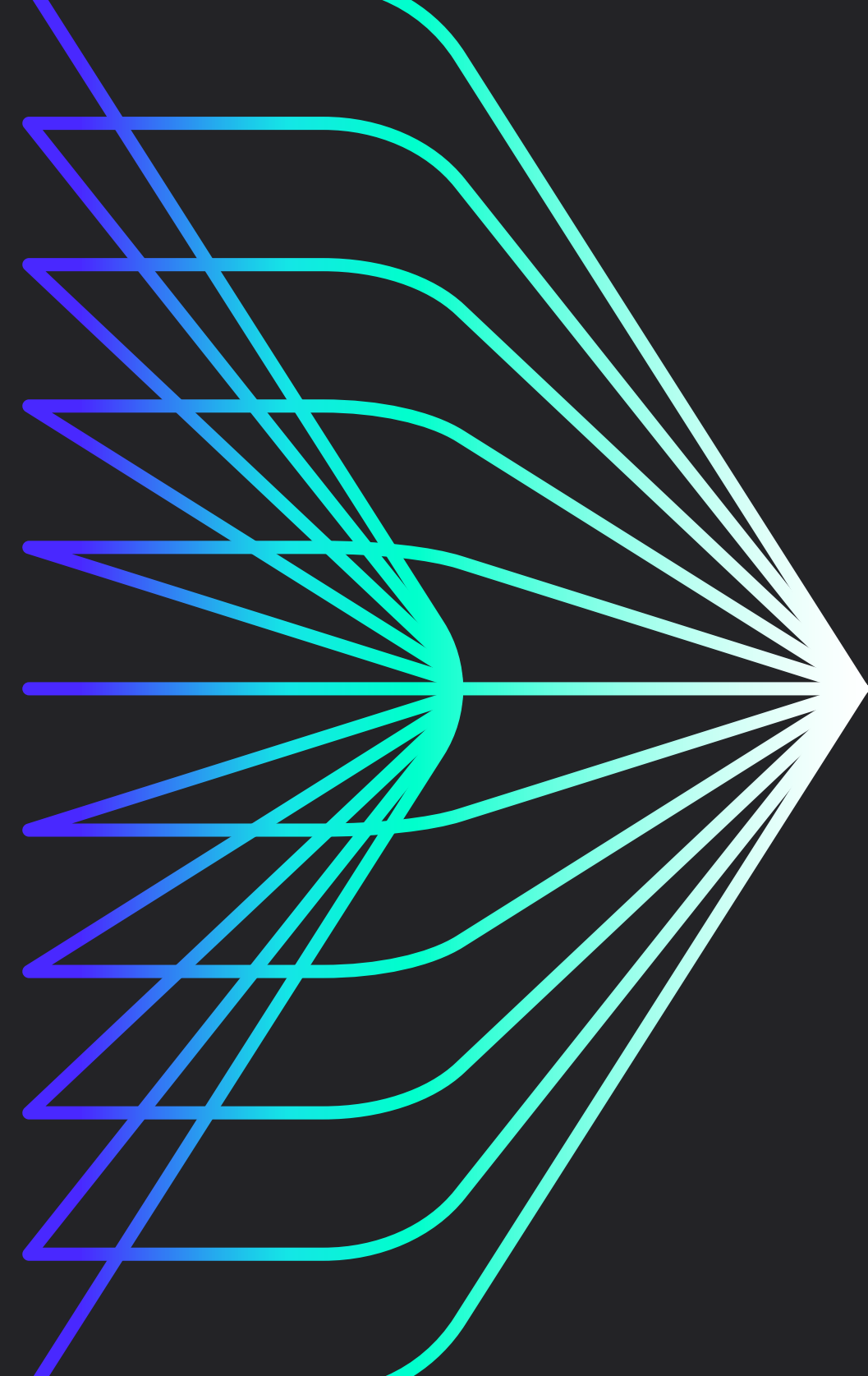




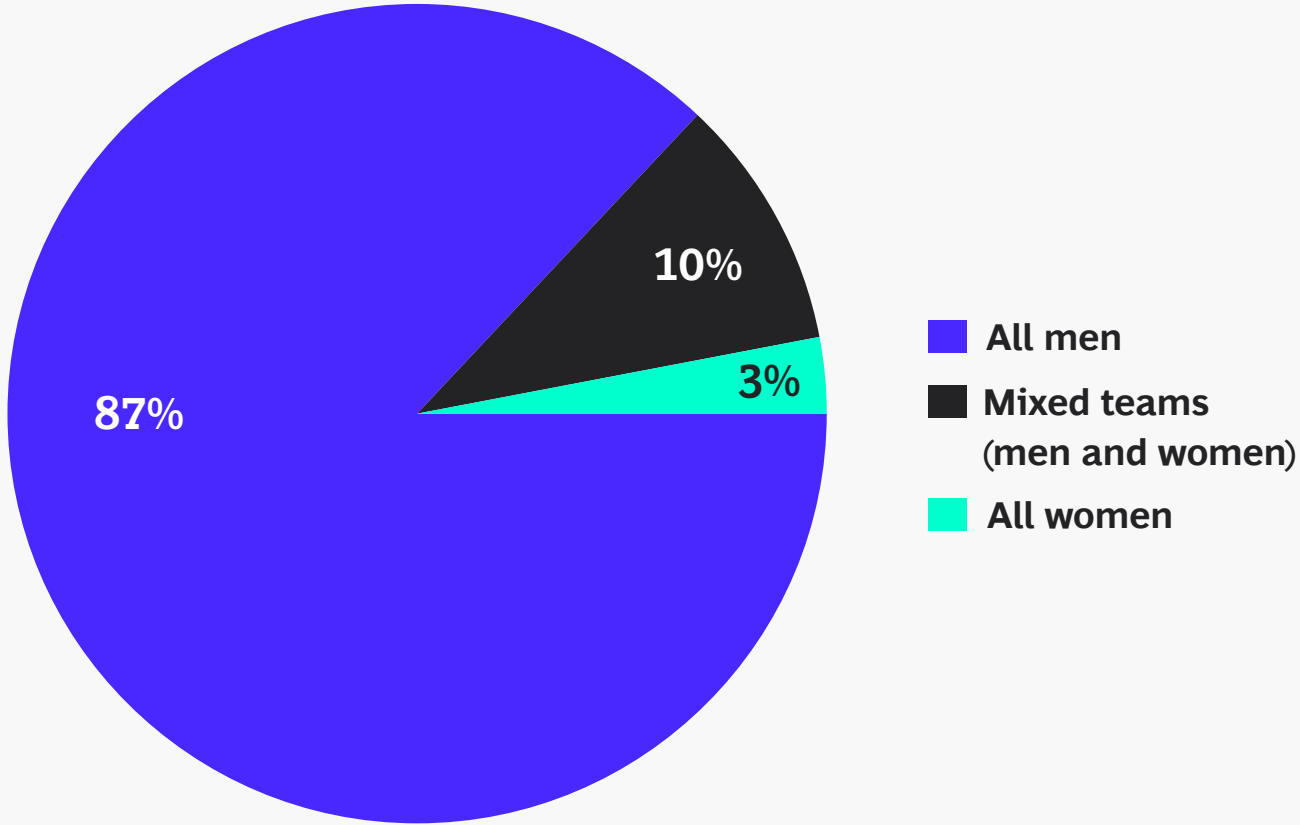
# Web3's Gender Diversity Problem by the Numbers

FEBRUARY 2023

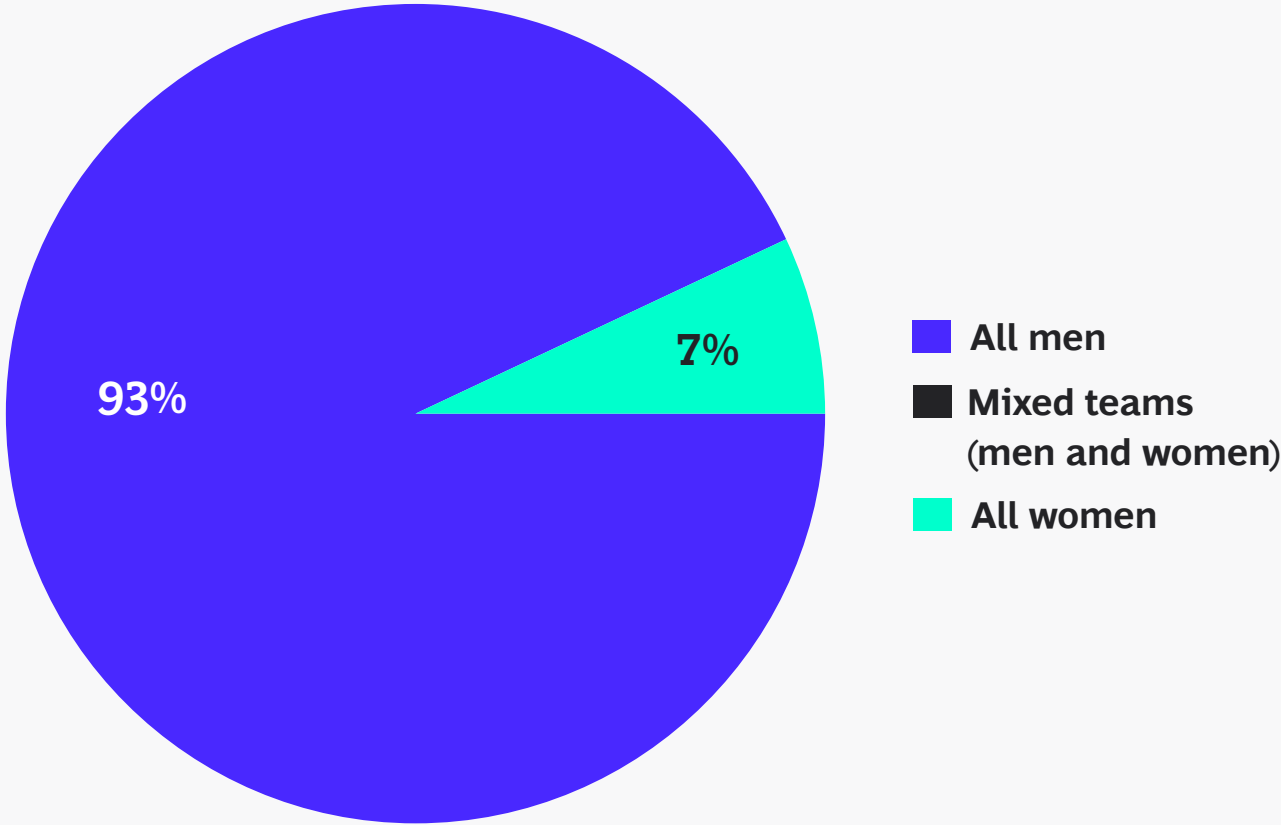


FOUNDING TEAMS

# Only 13% of Web3 founding teams include a woman, and only 7% of founders are women



Founding teams



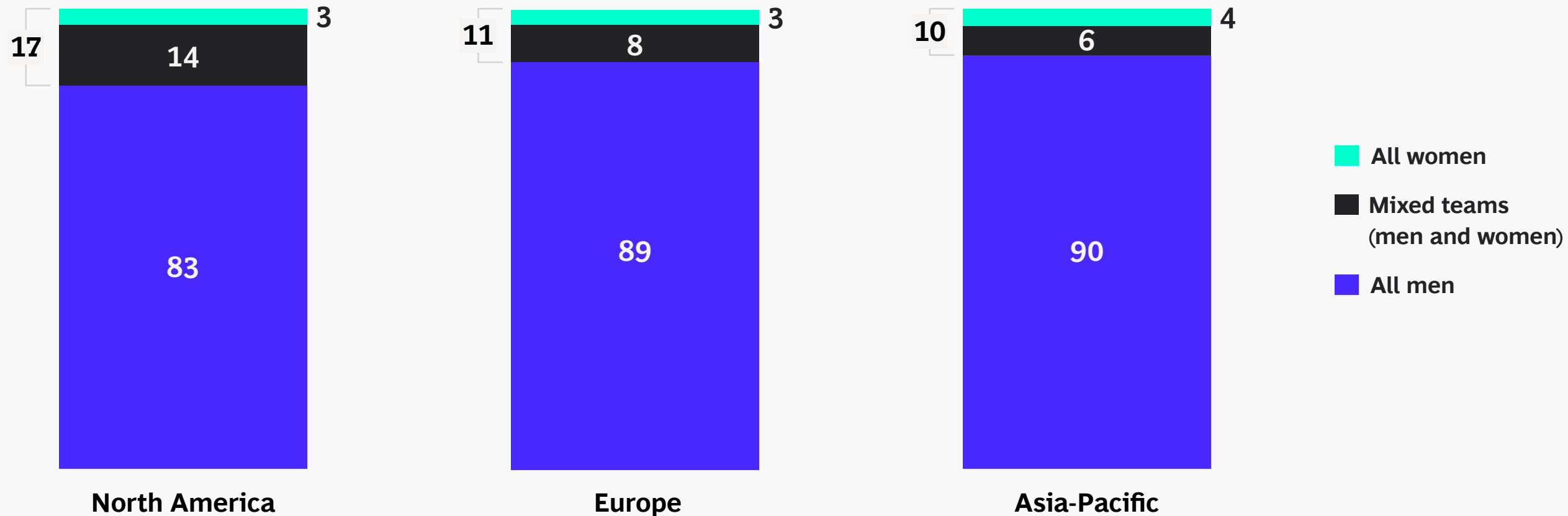
Founders

Sources: Crunchbase (2022); BCG analysis.  
Note: Crunchbase examined startups worldwide. Founding teams (n = 2,388); founders (n = 5,170). Totals may not always sum to 100% due to rounding.

## FOUNDING TEAMS

# The share of women founders is slightly higher in North America and Europe than Asia-Pacific—but still not close to parity

Founding teams across regions (%)

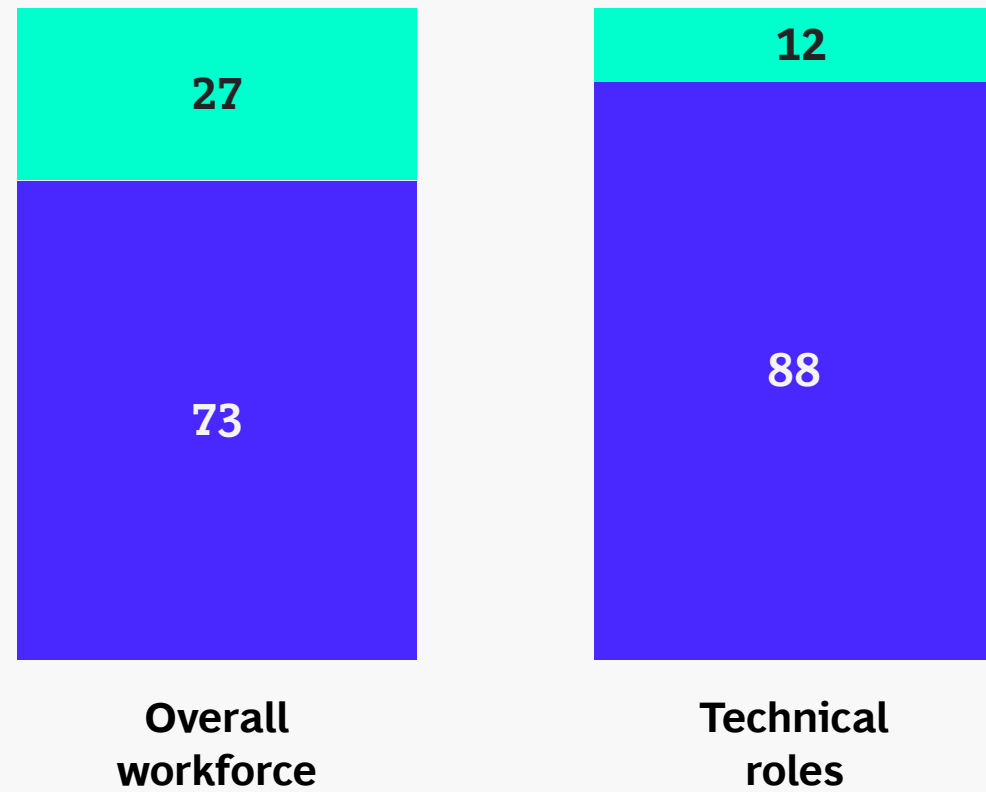


Sources: Crunchbase (2022); BCG analysis.

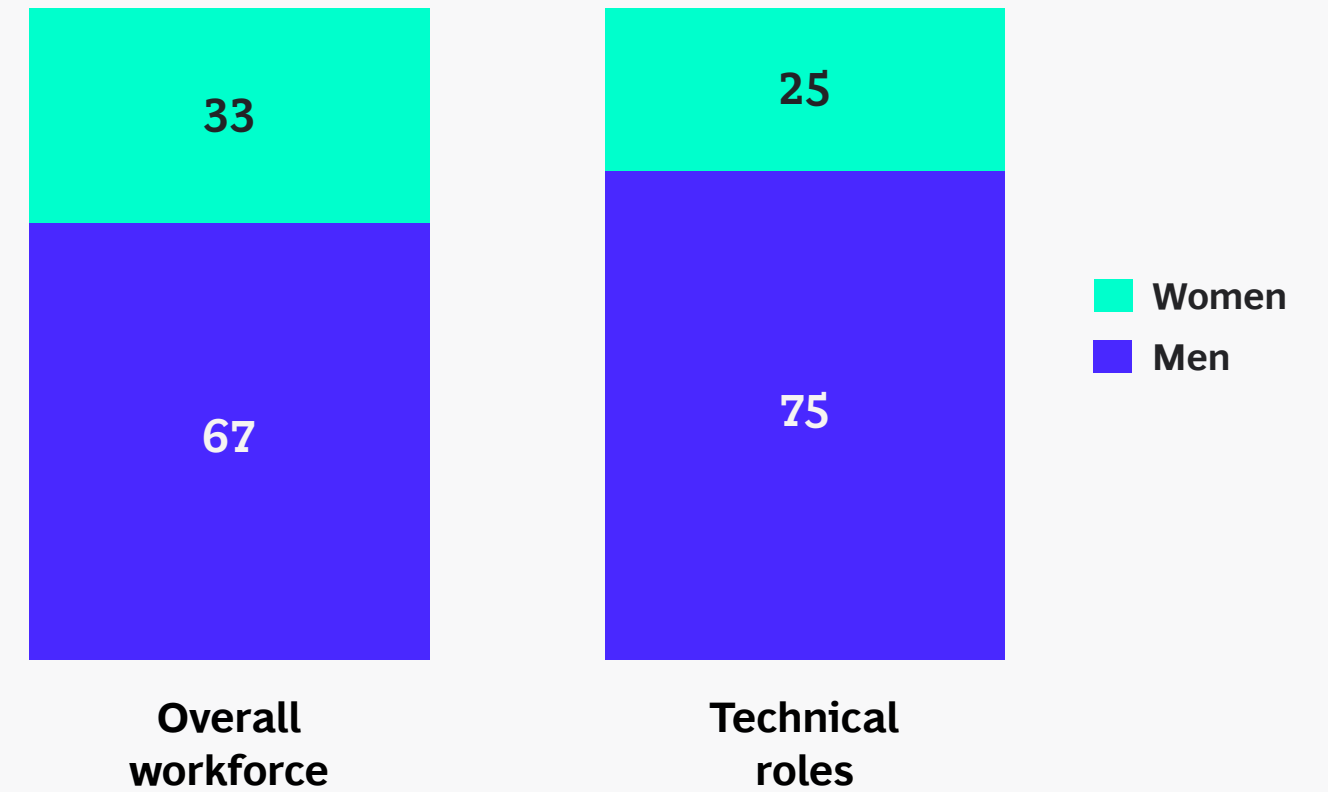
Note: Web3 startups (n = 2,196); North America (n = 463); Europe = 298; Asia-Pacific (n = 279). The boundaries of the geographical segmentation is based on the headquarters location. Totals may not always sum to 100% due to rounding.

# Women represent only 27% of the top Web3 startups' workforce and only 12% in technical roles—worse than in the overall STEM workforce

Top Web3 startups' workforce (%)



STEM's workforce (%)<sup>1</sup>



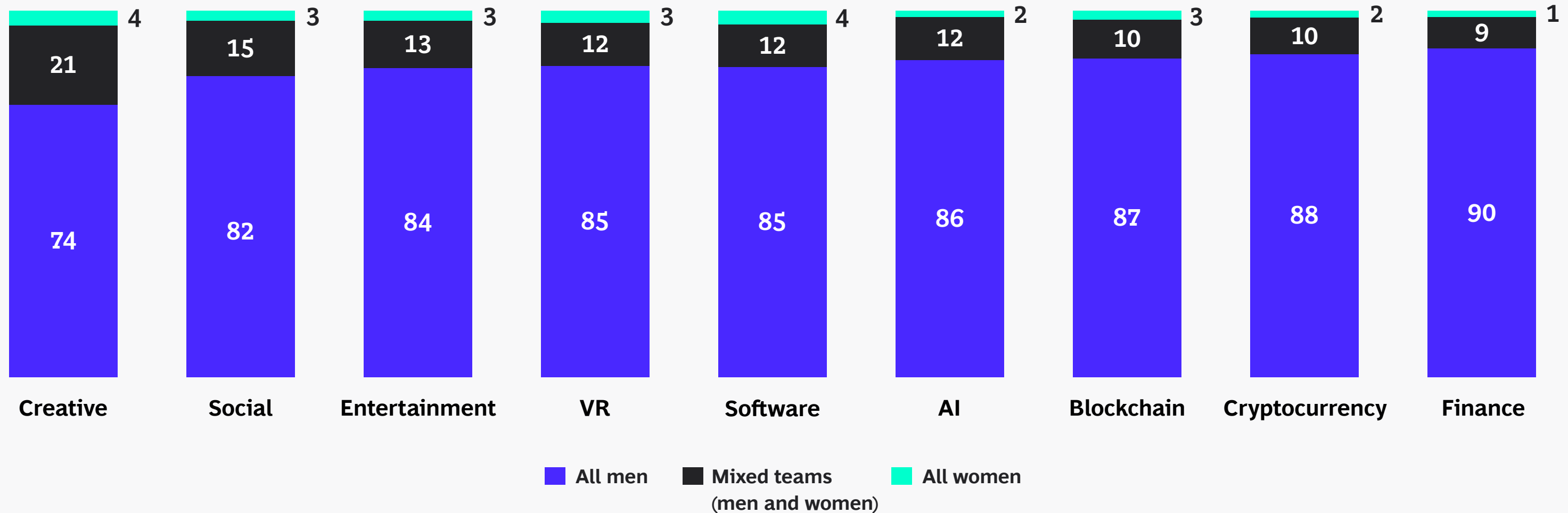
Sources: Crunchbase (2022); LinkedIn; BCG 2020 Diversity and Inclusion Assessment for Leadership survey; BCG analysis.

Note: Top Web3 startups ranked by their total fundraising amount (n = 20, average team size = 500). Technical roles are analyzed for 7 of the 20 largest Web3 startups—those with more than 150 employees.

<sup>1</sup>Analysis conducted for the 2020 Diversity and Inclusion Assessment for Leadership survey, which included responses from 20,000 people in 16 countries working in organizations with at least 1,000 employees.

# Women are more likely to launch Web3 startups in creative and social segments than in finance

Founding teams by startup sector (%)

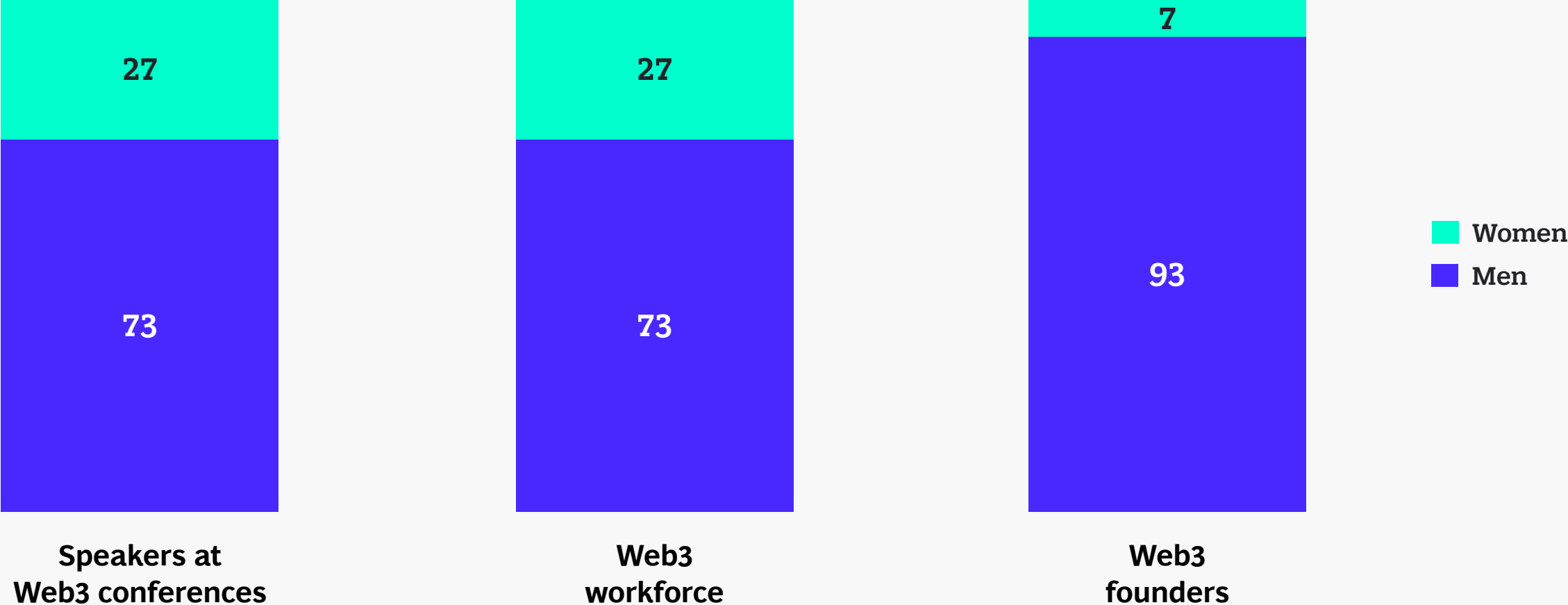


Sources: Crunchbase (2022); BCG analysis.

Note: Web3 startups (n = 2,384). The boundaries of the industry segmentation is based on Crunchbase labeling. Totals may not always sum to 100% due to rounding.

# The proportion of women among Web3 speakers is three times higher than among founders

Speakers at top Web3 conferences (%)



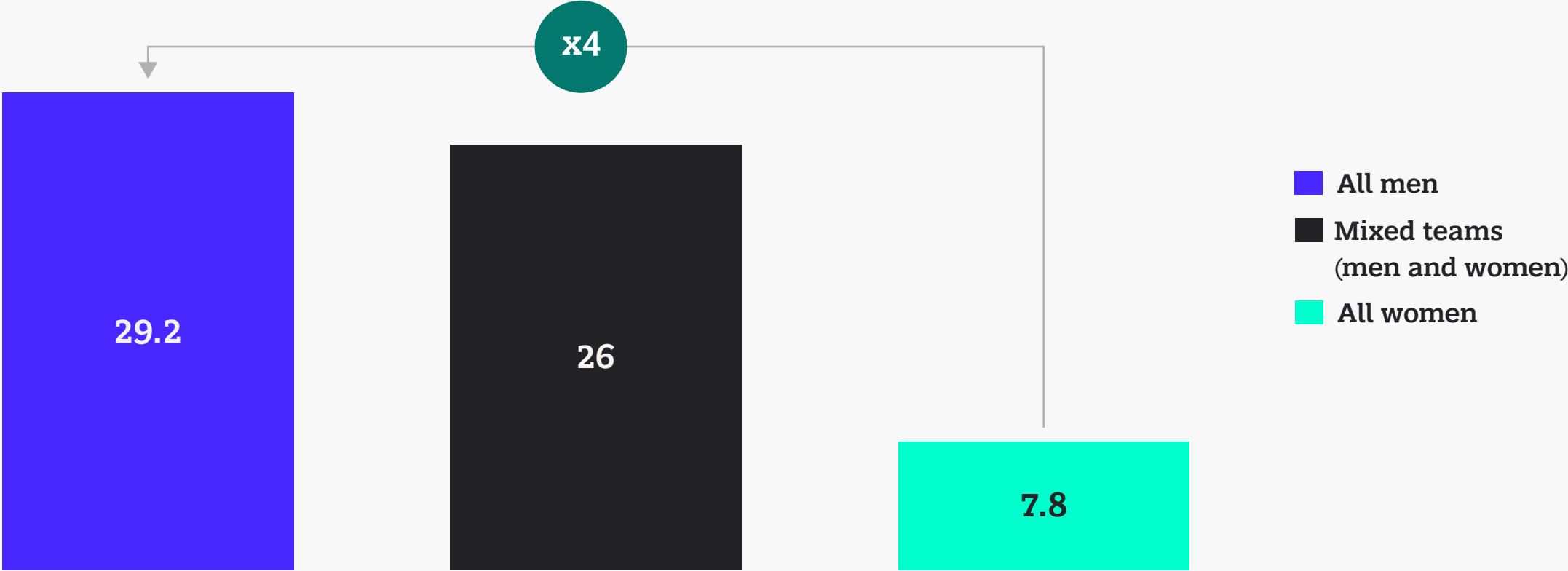
Sources: Web3 conferences websites; Crunchbase (2022); LinkedIn; BCG analysis.

Note: Top 10 Web3 conferences, average number of speakers (n = 147).

FUNDING

# Web3 startups founded by men raise almost four times more capital than those founded by women

Average fundraising amount per Web3 startup (\$millions)



Sources: Crunchbase (2022); BCG analysis.

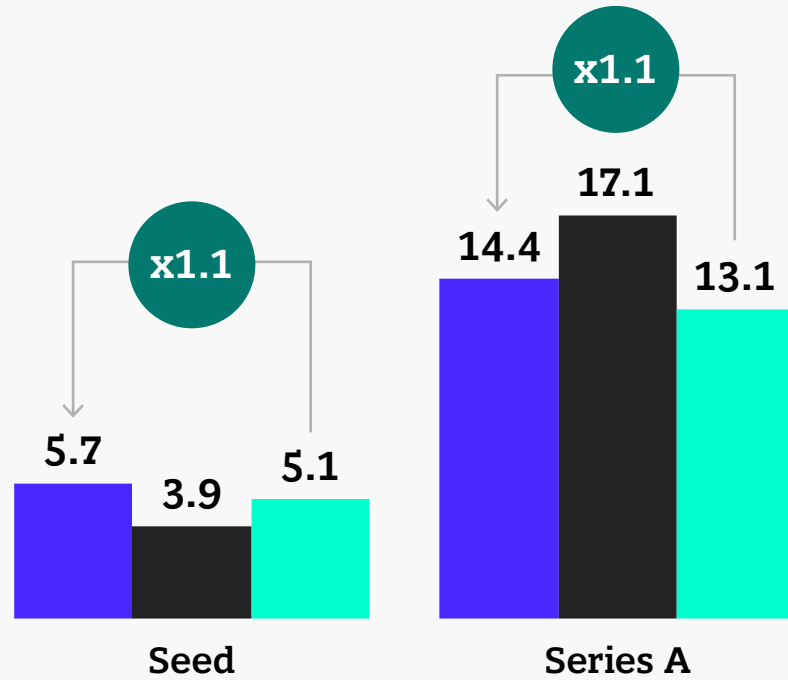
Note: Web3 startups created after 2008, global scope (n = 2,388); female founded (n = 63); mixed founded (n = 252); male founded (n = 2,073).

FUNDING

# The funding gap grows in line with the amount of capital sought by startups

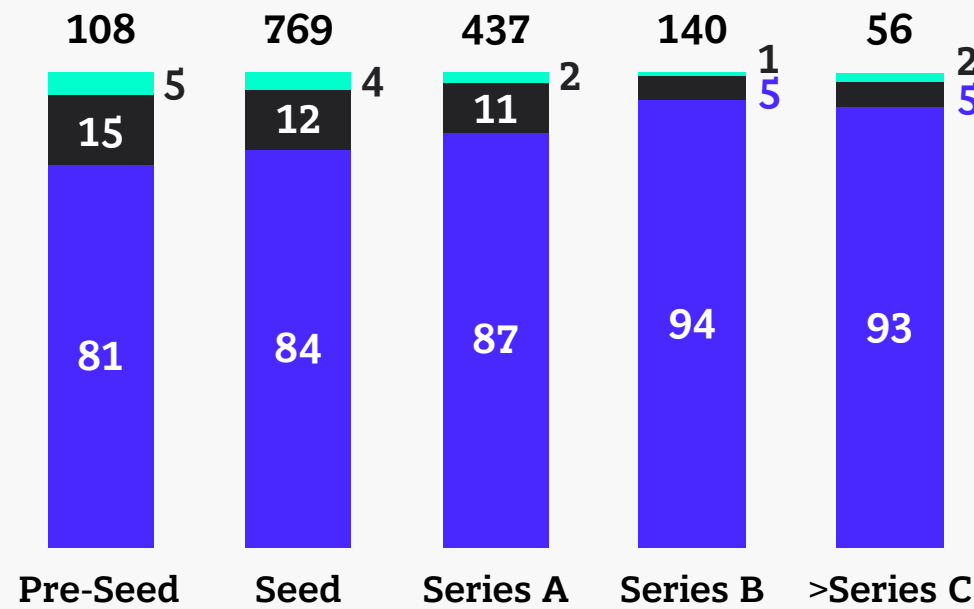
The funding gap is smaller at early stages...

TOTAL FUNDRAISING AMOUNT OF WEB3 STARTUPS (\$MILLIONS)



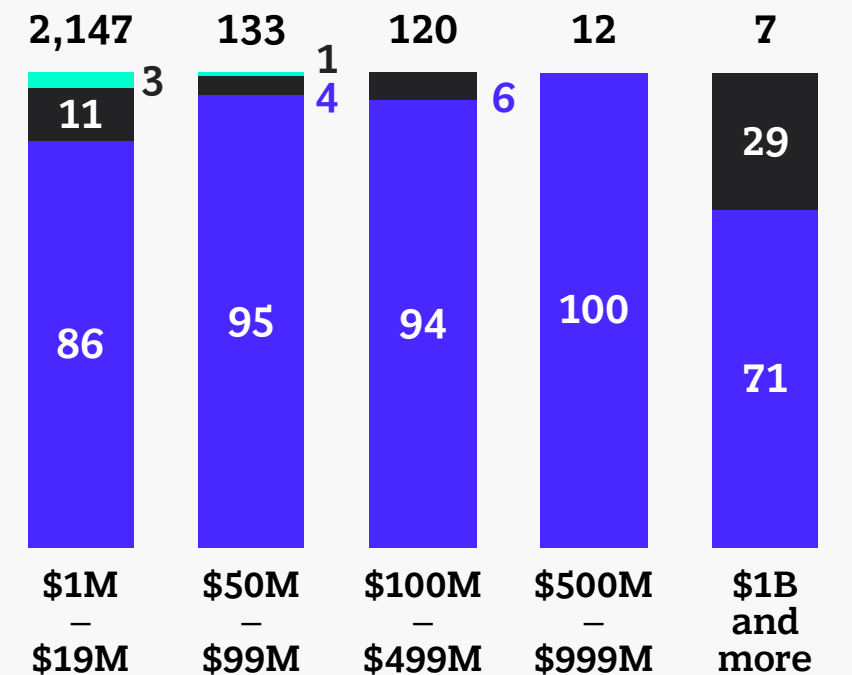
...but there are few female founders in later stages...

WEB3 STARTUPS BY FUNDRAISING SERIES (%)



...and women are shut out from the biggest capital rounds

WEB3 STARTUPS BY FUNDRAISING AMOUNT (%)



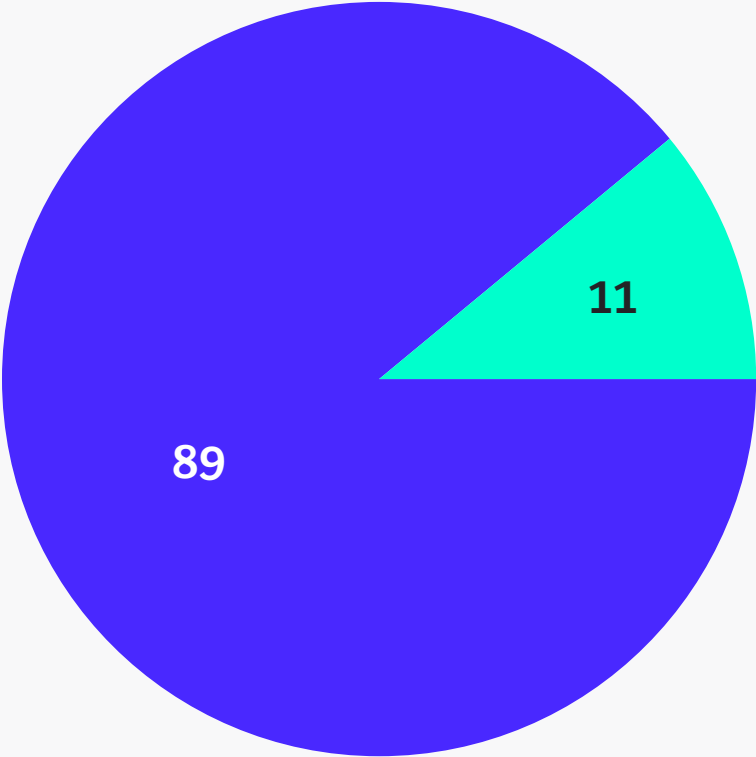
■ All men   
 ■ Mixed teams (men and women)   
 ■ All women

Sources: Crunchbase (2022); BCG analysis.  
 Note: Web3 startups (n = 2,605).

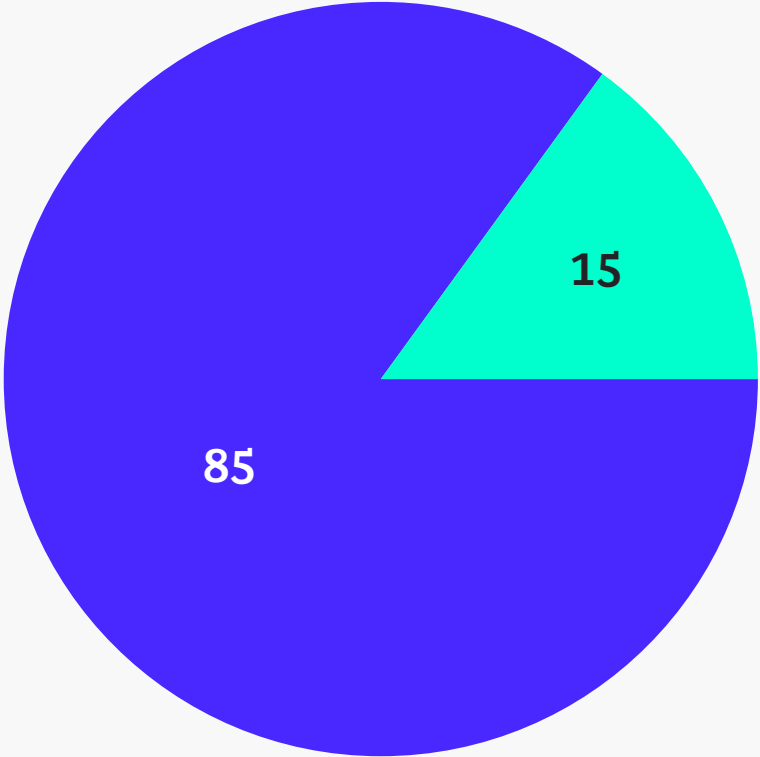


# Investment teams that focus on Web3 are similarly male dominated

Web3-focused investment teams (average %)



**Partners**  
(5 people on average)



**Investment teams**  
(14 people on average)

Sources: Crunchbase (2022); funds' websites; LinkedIn; BCG analysis.

Note: Specialized funds are ranked based on the number Web3 startups they have in their portfolio. Only funds specialized in Web3 have been selected (n = 20). A fund is considered as being specialized in Web3 when it specifically invests in blockchain, AI, VR, metaverse, crypto startups, digital technologies or decentralized web.